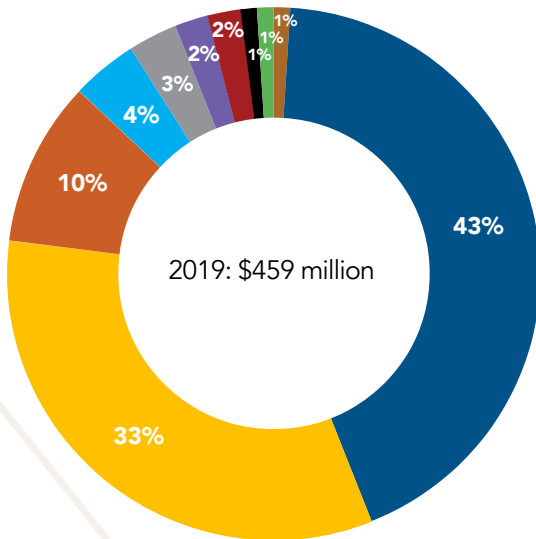


FINANCIAL HIGHLIGHTS

WHERE THE MONEY CAME FROM: 2019 GROSS REVENUE

Source: City of Lethbridge Consolidated Statement of Operations for the year ended December 31, 2019



- 43% Sales & User Charges
- 33% Net Taxes & Special Municipal Levies
- 10% Government Transfers
- 4% Contributed Assets
- 3% Return on Investments
- 2% Other
- 2% Fines & Penalties
- 1% Gas Company Franchise Fee
- 1% Sale of Land
- 1% Licenses & Permits

Sales & User Charges are the revenue from the sales of goods and services to individuals, organizations or other governments. This includes utility service charges and user fees for recreation and culture facilities.

Net Taxes and Special Municipal Levies are the net municipal portion of all property taxes and grants in lieu of taxes levied or collected.

Government Transfers are essentially grants from senior levels of government.

Contributed Assets are tangible capital assets recorded at their fair market value that have been transferred to the City. These contributions are from privately developed subdivisions and include assets such as water systems, wastewater systems, storm systems, roads and parks.

Return on Investments is the net revenue resulting from investments.

Other includes revenues which are not included in the revenue categories defined above.

Fines & Penalties are revenue collected from the violation of a law or a bylaw. This includes fees for impounded animals, overdue charges for library books and fines generated by the province on behalf of the City.

Gas Company Franchise Fee is revenue collected from a utility company that allows the exclusive right to provide services within city boundaries under an agreement and for the use of municipal land upon which the utility system is located.

Sale of Land includes revenue from lot sales of residential and industrial subdivisions that have been developed by the City.

Licenses & Permits include revenue collected from municipal licenses such as business, taxi, and animal licenses. It also includes revenue collected from permits such as building, construction, demolition, gas, plumbing and electrical permits.